

# The Leadership Series<sup>®</sup>

Leadership Renewal Day January 21, 2003 • 9:00 a.m. - 3:30 p.m.

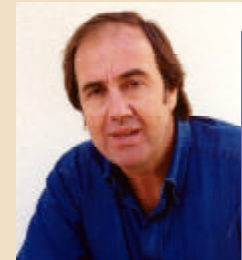


Mark Dahl, Gerry Gallop 9:00 a.m. - 11:45 a.m.



## Top Gun Principles Leadership Under Fire

Your life's on the line. Your country hangs in the balance. The decisions you make now are irreversible. You need every edge, every advantage, every strategy. That's exactly what you'll get from this incredible presentation by two heroic Top Gun aviators. The critical lessons fighter pilots must learn in order to excel at aerial dogfighting are very applicable to today's business scenarios. It's information at Mach 1.



Nando Parrado 1:00 p.m. - 3:30 p.m.

## Extraordinary Leadership - Success Against All Odds

Share the inspiring story of Nando Parrado, a real survivor of the rugby team whose plane crashed in the Andes. Suddenly, you must be creative to stay alive. You must learn how to work together. You must discover hidden talents and reserves of strength within yourself that you never knew existed. And you must do all this instantly. It's a thrilling story that will inspire and challenge you to ponder both your personal and professional life. Experience the Renaissance firsthand. Achieve a classical balance between your personal and professional lives. Create a new energy and a new focus, and discover your ability to influence co-workers and employees to do the same.

## LEADERSHIP COMPETENCIES

Gain skills and enhance the following capabilities:

### PEOPLE LEADERSHIP

- **Building Effective Teams:** Create strong team morale and spirit. Define success in terms of the whole team. Blend people into teams when needed and when critical.
- **Managerial Courage:** Refrain from holding back on things that need to be said. Let people know where they stand. Deliver unpopular or negative messages effectively.
- **Decision Making:** Make decisions in a timely manner, sometimes with incomplete information and under tight pressure or deadlines. Make good decisions based on a combination of analysis, wisdom, experience, and judgment.

### ALIGNING THE ORGANIZATION

- **Organizing:** Use resources effectively, efficiently, and creatively. Marshal resources (people, funding, material, support) to get things done.
- **Manages Vision and Purpose:** Understand how commitment to core beliefs can impact business success.
- **Manages Key Business Practices:** Understand the business value of relentless preparation, collecting and developing expertise, and training.

### PROBLEM SOLVING ORIENTATION

- **Innovation and Creativity:** Learn quickly when facing new problems. Experiment and try anything to find solutions. Understand the balance between standardization and creativity.

